

Premium and Claims Experience

Plan Year: July 1, 2015 – June 30, 2016

Prepared for:

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Assistant Superintendent

Ms. Stephanie Griffin, SPHR
HR Director

Presented by:



December 15, 2015



Who We Are

"The most important part of our business is to satisfy our clients. Without your confidence, we would not be."

We realize that you have many choices when it comes to the satisfaction of your employee benefits consulting and brokerage needs. It is our mission to provide our services in a professional and cost-effective manner to meet those needs. Our team works closely with our client/partners, at every level, to ensure that both employers and employees receive maximum value for every dollar invested in their benefit programs. We make certain that our client/partners receive accurate and complete information, along with experienced and professional guidance, so that it becomes easy to make timely and educated decisions about their employee benefit plans.

We tailor competitive benefit and human resource programs that provide the best possible return on investment to our clients and their employees.

Our dedicated staff is friendly, accessible and responsive. We provide consistent and superior service and support at all times. We take pride in the relationships we have built with the insurance markets selected to serve your needs. These strong relationships are instrumental in our effort to provide the most competitive benefit packages to our client/partners.

You alone decide our value. Your needs determine our job description.



CATALINA FOOTHILLS SCHOOL DISTRICT #16 Medical Contributions and Claims Experience

Plan Year: July 1, 2015 - June 30, 2016

| | | | | | | N | lerit | ain - All Plans | | | | |
|--------|----|------------|----|--------------|----|---------------|-------|-----------------|------------|-----------|-------------------------|--|
| | | Α | | В | | С | | D | E | F | G | |
| | | | | | | | | | | Number of | | |
| | | Medical | Me | dical Claims | Dу | Claims Paid | Tot | al Medical & | Loss Ratio | Employees | Per Employee Per | |
| Month | Co | ntribution | | Paid | КX | Ciaiiiis Paiu | Rx | Claims Paid | LOSS RALIO | (total is | Month Claim Cost | |
| | | | | | | | | | | averaged) | | |
| | | | | | | | | =B+C | =D/A | | =D/F | |
| Nov-14 | \$ | 193,587 | \$ | 73,033 | \$ | 42,234 | \$ | 115,267 | 60% | 446 | \$258.45 | |
| Dec-14 | \$ | 196,973 | \$ | 256,209 | \$ | 55,646 | \$ | 311,855 | 158% | 448 | \$696.10 | |
| Jan-15 | \$ | 191,207 | \$ | 238,434 | \$ | 85,446 | \$ | 323,880 | 169% | 432 | \$749.72 | |
| Feb-15 | \$ | 185,957 | \$ | 117,127 | \$ | 36,254 | \$ | 153,381 | 82% | 438 | \$350.18 | |
| Mar-15 | \$ | 193,439 | \$ | 183,723 | \$ | 49,830 | \$ | 233,553 | 121% | 433 | \$539.38 | |
| Apr-15 | \$ | 187,559 | \$ | 140,303 | \$ | 77,160 | \$ | 217,463 | 116% | 433 | \$502.22 | |
| May-15 | \$ | 188,431 | \$ | 134,676 | \$ | 55,940 | \$ | 190,616 | 101% | 432 | \$441.24 | |
| Jun-15 | \$ | 187,343 | \$ | 165,929 | \$ | 38,491 | \$ | 204,420 | 109% | 432 | \$473.19 | |
| Jul-15 | \$ | 191,998 | \$ | 119,334 | \$ | 18,256 | \$ | 137,590 | 72% | 396 | \$347.45 | |
| Aug-15 | \$ | 197,237 | \$ | 192,689 | \$ | 75,115 | \$ | 267,804 | 136% | 433 | \$618.48 | |
| Sep-15 | \$ | 222,033 | \$ | 130,799 | \$ | 35,422 | \$ | 166,221 | 75% | 441 | \$376.92 | |
| Oct-15 | \$ | 219,915 | \$ | 182,846 | \$ | 65,042 | \$ | 247,888 | 113% | 441 | \$562.10 | |
| Total | \$ | 2,355,679 | \$ | 1,935,102 | \$ | 634,836 | \$ | 2,569,938 | 109% | 434 | \$493.74 | |

Experience includes all claims over the pooling level Experience does not include Retirees.

7/1/2014 Poolong Level: \$65,000 7/1/2015 Pooling Level: \$90,000

| | 7/1/ | 14 - 6/30/15 | | 7/1/15 - 6/30/16 | | | |
|--|------|--------------|-------|------------------|---------|--|--|
| Medical Large Claims (Claims over 50,000): | \$ | 139,232 | | \$ | 76,503 | | |
| | \$ | 127,899 | | \$ | 76,000 | | |
| | \$ | 127,586 | | \$ | 65,769 | | |
| | \$ | 87,399 | | | | | |
| | \$ | 51,869 | | | | | |
| Total | \$ | 533,987 | Total | \$ | 218,272 | | |

CATALINA FOOTHILLS SCHOOL DISTRICT #16

Medical Contributions and Claims Experience Plan Year: July 1, 2015 - June 30, 2016

| | | | | | | Merit | tain | - All Plans | | | |
|--------|-----|------------|----|---------------|----|---------------|------|---------------|------------|------------------|-------------------------|
| | | Α | | В | | С | | D | E | F | G |
| | | | | | | | | | | Number of | |
| | ľ | Medical | Me | edical Claims | D. | Claims Paid | To | tal Medical & | Loss Ratio | Employees | Per Employee Per |
| Month | Cor | ntribution | | Paid | N) | Ciaiiiis Paiu | Rx | Claims Paid | LUSS Natio | (total is | Month Claim Cost |
| | | | | | | | | | | averaged) | |
| | | | | | | | | =B+C | =D/A | | =D/F |
| Jul-15 | \$ | 191,998 | \$ | 119,334 | \$ | 18,256 | \$ | 137,590 | 72% | 396 | \$347.45 |
| Aug-15 | \$ | 197,237 | \$ | 192,689 | \$ | 75,115 | \$ | 267,804 | 136% | 433 | \$618.48 |
| Sep-15 | \$ | 222,033 | \$ | 130,799 | \$ | 35,422 | \$ | 166,221 | 75% | 441 | \$376.92 |
| Oct-15 | \$ | 219,915 | \$ | 182,846 | \$ | 65,042 | \$ | 247,888 | 113% | 441 | \$562.10 |
| Nov-15 | | | | | | | | | | | |
| Dec-15 | | | | | | | | | | | |
| Jan-16 | | | | | | | | | | | |
| Feb-16 | | | | | | | | | | | |
| Mar-16 | | | | | | | | | | | |
| Apr-16 | | | | | | | | | | | |
| May-16 | | | | | | | | | | | |
| Jun-16 | | | | | | | | | | | |
| Total | \$ | 831,183 | \$ | 625,668 | \$ | 193,835 | \$ | 819,503 | 99% | 428 | \$1,915.85 |

Experience includes all claims over the pooling level Experience does not include Retirees.

7/1/2014 Pooling Level: \$65,000 7/1/2015 Pooling Level: \$90,000

Medical Large Claims (Claims over 50,000):

\$ 76,503 \$ 76,000 \$ 65,769 \$ 218,272

Total

CATALINA FOOTHILLS SCHOOL DISTRICT #16 Medical Contributions and Claims Experience Plan Year: July 1, 2015 - June 30, 2016

| | | | | | N | leritain - Co | pay (| Gold Plan | | |
|--------|-------------------------|---------|----|---------|----|---------------|-------|-----------------------------|---------------------|--|
| | | Α | | В | | С | | D | E | F |
| Month | Medical Contribution | | | | Rx | Claims Paid | | al Medical & Claims Paid | Loss Ratio | Number of Employees (total is averaged) |
| Jul-15 | \$ | 170,591 | \$ | 113,953 | \$ | 17,565 | \$ | =B+C 131,518 | =D/A 77 % | 350 |
| Aug-15 | \$ | 176,391 | \$ | 174,738 | \$ | 72,577 | \$ | 247,315 | 140% | 378 |
| Sep-15 | \$ | 192,808 | \$ | 125,599 | \$ | 31,869 | \$ | 157,468 | 82% | 384 |
| Oct-15 | \$ | 192,994 | \$ | 178,183 | \$ | 62,252 | \$ | 240,435 | 125% | 384 |
| Nov-15 | | | | | | | | | | |
| Dec-15 | | | | | | | | | | |
| Jan-16 | | | | | | | | | | |
| Feb-16 | | | | | | | | | | |
| Mar-16 | | | | | | | | | | |
| Apr-16 | | | | | | | | | | |
| May-16 | | | | | | | | | | |
| Jun-16 | | | | | | | | | | |
| Total | \$ | 732,560 | \$ | 592,473 | \$ | 184,263 | \$ | 776,736 | 106% | 374 |

Experience does not include Retirees.

CATALINA FOOTHILLS SCHOOL DISTRICT #16 Medical Contributions and Claims Experience

Plan Year: July 1, 2015 - June 30, 2016

| | | Meritain - Value Gold Plan | | | | | | | | | | | | | |
|--------|-------------------------|----------------------------|------------------------|--------|----|-------------|----|-----------------------------|------------|--|--|--|--|--|--|
| | | Α | | В | | С | | D | E | F | | | | | |
| Month | Medical Contribution | | Medical Claims Paid | | Rx | Claims Paid | | al Medical & Claims Paid | Loss Ratio | Number of Employees (total is averaged) | | | | | |
| | _ | | _ | | _ | | _ | =B+C | =D/A | | | | | | |
| Jul-15 | \$ | 21,407 | \$ | 5,381 | \$ | 691 | \$ | 6,072 | 28% | 46 | | | | | |
| Aug-15 | \$ | 21,070 | \$ | 17,951 | \$ | 2,538 | \$ | 20,489 | 97% | 55 | | | | | |
| Sep-15 | \$ | 29,225 | \$ | 5,200 | \$ | 3,553 | \$ | 8,753 | 30% | 57 | | | | | |
| Oct-15 | \$ | 26,921 | \$ | 4,663 | \$ | 2,790 | \$ | 7,453 | 28% | 57 | | | | | |
| Nov-15 | | | | | | | | | | | | | | | |
| Dec-15 | | | | | | | | | | | | | | | |
| Jan-16 | | | | | | | | | | | | | | | |
| Feb-16 | | | | | | | | | | | | | | | |
| Mar-16 | | | | | | | | | | | | | | | |
| Apr-16 | | | | | | | | | | | | | | | |
| May-16 | | | | | | | | | | | | | | | |
| Jun-16 | | | | | | | | | | | | | | | |
| Total | \$ | 98,623 | \$ | 33,195 | \$ | 9,572 | \$ | 42,767 | 43% | 54 | | | | | |

Experience does not include Retirees.

CATALINA FOOTHILLS SCHOOL DISTRICT #16 Dental Contributions and Claims Experience

Plan Year: July 1, 2015 - June 30, 2016

| | | | Delta Dental | | | | |
|--------|-------------------|-----------------------------------|--------------|--|--------------------------------|--|--|
| | Α | В | С | D | E | | |
| Month | Dental Premium | Dental Incurred Claims Paid | Loss Ratio | Number of Employees (total is averaged) | Per Employee Per Month Cost | | |
| | 446 706 | 424.046 | =B/A | 200 | =B/D | | |
| Jul-15 | \$16,736 | \$21,046 | 126% | 300 | \$ 70.15 | | |
| Aug-15 | \$18,435 | \$16,761 | 91% | 328 | \$ 51.10 | | |
| Sep-15 | \$18 <i>,</i> 764 | \$11,114 | 59% | 336 | \$ 33.08 | | |
| Oct-15 | \$18,636 | \$10,632 | 57% | 334 | \$ 31.83 | | |
| Nov-15 | | | | | | | |
| Dec-15 | | | | | | | |
| Jan-16 | | | | | | | |
| Feb-16 | | | | | | | |
| Mar-16 | | | | | | | |
| Apr-16 | | | | | | | |
| May-16 | | | | | | | |
| Jun-16 | | | | | | | |
| Total | \$72,571 | \$59,553 | 82% | 325 | 186 | | |

Experience does not include Retirees.

CATALINA FOOTHILLS SCHOOL DISTRICT #16

Vision Contribution and Claims Experience

Plan Year: July 1, 2015 - June 30, 2016

| | Sightcare - Vision | | | | | | | | | | | |
|--------|--------------------|------------|-----|----------|------------|----------|--|--|--|--|--|--|
| | | Α | | В | С | D | | | | | | |
| | | Vision | , | Vision | | Average | | | | | | |
| Month | | Premium | lr | ncurred | Loss Ratio | Employee | | | | | | |
| | Г | reilliulli | Cla | ims Paid | | Count | | | | | | |
| | | | | | =B/A | | | | | | | |
| Jul-15 | \$ | 2,525 | \$ | 6,183 | 245% | 600 | | | | | | |
| Aug-15 | \$ | 2,709 | \$ | 3,437 | 127% | 600 | | | | | | |
| Sep-15 | \$ | 2,836 | \$ | 1,704 | 60% | 607 | | | | | | |
| Oct-15 | \$ | 2,854 | \$ | 3,195 | 112% | 673 | | | | | | |
| Nov-15 | | | | | | | | | | | | |
| Dec-15 | | | | | | | | | | | | |
| Jan-16 | | | | | | | | | | | | |
| Feb-16 | | | | | | | | | | | | |
| Mar-16 | | | | | | | | | | | | |
| Apr-16 | | | | | | | | | | | | |
| May-16 | | | | | | | | | | | | |
| Jun-16 | | | | | | | | | | | | |
| Total | \$ | 10,924 | \$ | 14,518 | 133% | 620 | | | | | | |

CATALINA FOOTHILLS SCHOOL DISTRICT #16 Basic Life AD&D/Voluntary Life and Dependent Life Premiums and Claims Experience Plan Year: July 1, 2015 - June 30, 2016

| | | | | | | | | Minnesota L | ife | | | | | | | |
|--------|----|-----------------------------|----------------------------------|------------|--|--------------------------|------------------------------|--|-----|--|-------|-------------|---|------------|---------------------------|--------------------------|
| | | Α | В | С | D | E | F | G | Н | | 1 | | J | | L | M |
| | , | asic Life AD&D remium | Basic Life O&D Claims Paid | Loss Ratio | Number of Lives (total is averaged) | luntary Life emium | oluntary e Claims Paid | Loss Ratio Number of Lives (total is averaged) | | Voluntary Dependent Life Premium | | Lite Claims | | Loss Ratio | Voluntary Spouse Lives | Voluntary Child Lives |
| Jul-15 | \$ | 2,338 | \$ - | 0% | 482 | \$ 2,205 | \$ - | 0% | 73 | \$ | 712 | \$ | - | 0% | 31 | 24 |
| Aug-15 | \$ | 2,668 | \$ - | 0% | 550 | \$ 2,298 | \$ - | 0% | 78 | \$ | 715 | \$ | - | 0% | 32 | 25 |
| Sep-15 | \$ | 2,663 | \$ - | 0% | 549 | \$ 2,318 | \$ - | 0% | 79 | \$ | 720 | \$ | - | 0% | 32 | 25 |
| Oct-15 | \$ | 2,668 | \$ - | 0% | 550 | \$ 2,326 | \$ - | 0% | 80 | \$ | 719 | \$ | - | 0% | 32 | 25 |
| Nov-15 | | | | | | | | | | | | | | | | |
| Dec-15 | | | | | | | | | | | | | | | | |
| Jan-16 | | | | | | | | | | | | | | | | |
| Feb-16 | | | | | | | | | | | | | | | | |
| Mar-16 | | | | | | | | | | | | | | | | |
| Apr-16 | | | | | | | | | | | | | | | | |
| May-16 | | | | | | | | | | | | | | | | |
| Jun-16 | | | | | | | | | | | | | | | | |
| Total | \$ | 10,335 | \$ - | 0% | 533 | \$ 9,147 | \$ - | 0% | 78 | \$ | 2,867 | \$ | - | 0% | 127 | 99 |